

WHY PAY OVERSIZED SHIPPING CHARGES?

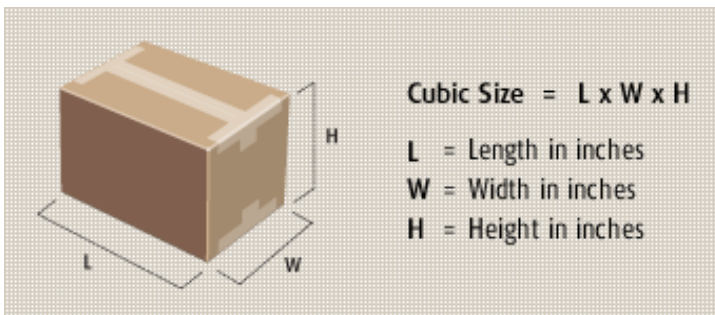


* This box is below the oversized package (OS1) threshold, eliminating the need to pay additional large and oversized package fees.

23 x 17 x 11 STOCK BOX

HOW PIEDMONT NATIONAL CAN REDUCE YOUR COST

If a shipment container measures in such a way that the cubic size, which is calculated as $L \times W \times H$, is 5184 or more, then the dimensional weight must be determined, which takes the amount of space that the container takes up into account. Our box, however, has outside dimensions that measure $23 \times 17 \times 11 = 4301$, and is below that threshold, allowing shipment based on weight, which decreases your shipping cost while maximizing your space capacity.



In addition to our current offering, Piedmont National now stocks a new corrugated box that measures 23 x 17 x 11 in outside dimensions, falling within the UPS standard package size range. Packages that exceed UPS standard weight and size limits are considered large packages and are charged additional large package fees which, over time, can cost your business a substantial amount of money. For this reason, it is important to have a container that maximizes shipping volume within the standard size range. For packages that exceed the standard size, the current UPS method for calculating dimensional weight is determined by the formula seen in the diagram on the back.



Discover the difference.

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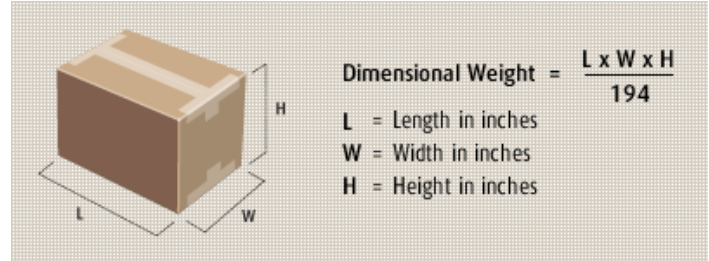
* All standards are based on those found on the UPS website.

WHY PAY OVERSIZED SHIPPING CHARGES?

IF YOU HAVE MORE THAN ONE PACKAGE TO BE SHIPPED, CONSIDER EACH PACKAGE A SEPARATE SHIPMENT FOR WEIGHT CALCULATION PURPOSES.

Your UPS domestic or UPS Standard to Canada package is considered a Large Package when its length, combined with twice the width plus twice the height, exceeds 130 inches and is equal to or less than 165 inches.

- Large Packages are subject to a minimum billable weight of 90 pounds.
- To determine the rate for single-package shipments with a dimensional weight of 150 pounds or more, multiply the package weight by the price per pound multiplier.



A Large Package Surcharge of \$45 will be applied to all UPS domestic packages, including Hundredweight and Standard to Canada packages.

Determine the Actual Weight:

Use any standard scale and round up any fraction of a pound to the next full pound.

Determine Dimensional Weight:

For UPS Ground Shipments: If the cubic size of the package is 5,184 or larger, divide the cubic size by 194 to determine dimensional weight in pounds. If the cubic size is less than 5,184, use the actual weight of the package.

For UPS Air Shipments: Divide the cubic size by 194 to determine dimensional weight in pounds. Any fraction of a pound will be calculated at the next highest rate.

Determine Billable Weight:

Compare each package's actual weight to its dimensional weight. The larger of the two weights is the billable weight and should be used to calculate the rate.

If you have a multiple-package shipment, add the cubic sizes for all of the packages together. The total is the cubic size of your shipment.